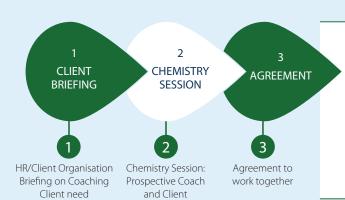
TALENT FUTURES COACHING PROCESS



PRE-ENGAGEMENT



TF AND CLIENT ORGANISATION

- Organisation informs Talent Futures.
- Talent Futures issues contract OR
 Organisation issues new Statement of Work
 under existing preferred supplier contract.
- Signed Contract received and TF informs Coach they may proceed with Session 1.
- First invoice for 50% of fees is issued.

meeting.

COACH

- Arranges pre-engagement conversation with Coaching Sponsor (usually the Client's manager).
- Arranges with Talent Futures for psychometrics and 360 feedback, if they are to be used. (Note that <u>verbal</u> 360 feedback is an additional charge and requires TF and Organisation approval.)
- Schedules first session with Client.
- Has pre-engagement conversation with Coaching Sponsor.

COACHING

